XTP COMMUNICATIONS LLC
COMPANY OVERVIEW

OVERVIEW

XTP Communications specializes in the development of enterprise-level, advanced technology solutions for customers of all sizes, and operating in all business segments. Members of the XTP team have extensive experience across multiple disciplines working with companies as wide ranging as Microsoft, HP, IBM, Avaya, Nortel and Verizon. This breadth of experience uniquely positions XTP Communications to be able to address all aspects of today's technology environments, including those highlighted below under Our Services.

OUR SERVICES

Through a team of technology professionals, XTP Communications delivers consulting services and guidance relating to solutions required that address specific customer needs and business drivers. Services we provide include:
- Unified Communications and Collaboration
- Enterprise Networking
- Telecommunications Consulting
- Content Development
- Sales and Engineering Training
- Project Management
- Strategic Planning

At the heart of XTP Communications' efforts is an ability to work with customers to understand their business processes, and to articulate how technology solutions can be deployed to promote both operational and financial success of a company. XTP is not focused on features and functions of a particular platform; instead, XTP works closely with the customer to assess and understand the application of technology in the customer environment.

OUR EXPERIENCE

XTP Communications has a highly successful track record in deploying and supporting technology solutions. In addition, it has developed and delivered content to audiences whose needs are focused on sales and strategic planning, technical design and architecture, and understanding customer business processes. Through these efforts, XTP Communications works with customers ensure that their specific objectives are achieved. XTP has successfully developed and deployed solutions and services for a wide range of customers, including those in both the public and private sector.

OUR APPROACH

In developing and implementing technology-based solutions, XTP Communications utilizes the following process:
- Environment assessment – define business processes, gather data, understand objectives
- Opportunity qualification – assess customer budget, timeline and potential ROI
- Solution development – overlay platform with customer needs and processes
- Business value development – define anticipated financial and operational impact
- Implementation – deploy solutions based on defined architecture
- Validate results – engage the customer to make certain defined objectives were realized

CONTACT US

For further information on XTP Communications, please contact Craig Rothmeier, Program Director for XTP Communications, at crothmeier@xtpcommunications.com or 214-377-1070.

We appreciate your interest in XTP Communications, and look forward to assisting you in meeting your business expectations.