

# 2021 EADA Survey

Institution: (220075)

User ID: E2200751

## Screening Questions

Please answer these questions carefully as your responses will determine which subsequent data entry screens are appropriate for your institution.

### 1. How will you report Operating (Game-day) Expenses?

- By Team       Per Participant

### 2. Select the type of varsity sports teams at your institution.

- Men's Teams  
 Women's Teams  
 Coed Teams

### 3. Do any of your teams have assistant coaches?

- Yes  
 No
- Men's Teams  
 Women's Teams  
 Coed Teams

No

If you save the data on this screen, then return to the screen to make changes, note the following:

- 1) If you select an additional type of team remember to include associated data for that type of team on subsequent screens;
- 2) If you delete a type of team but have already entered associated data on other screens, all associated data for that type of team will be deleted from subsequent screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

## Sports Selection - Men's and Women's Teams

Select the varsity sports teams at your institution.

Sport	Men's	Women's	Sport	Men's	Women's
Archery	<input type="checkbox"/>	<input type="checkbox"/>	Badminton	<input type="checkbox"/>	<input type="checkbox"/>
Baseball	<input checked="" type="checkbox"/>		Basketball	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Beach Volleyball	<input type="checkbox"/>	<input type="checkbox"/>	Bowling	<input type="checkbox"/>	<input type="checkbox"/>
Cross Country	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Diving	<input type="checkbox"/>	<input type="checkbox"/>
Equestrian	<input type="checkbox"/>	<input type="checkbox"/>	Fencing	<input type="checkbox"/>	<input type="checkbox"/>
Field Hockey		<input type="checkbox"/>	Football	<input checked="" type="checkbox"/>	
Golf	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Gymnastics	<input type="checkbox"/>	<input type="checkbox"/>
Ice Hockey	<input type="checkbox"/>	<input type="checkbox"/>	Lacrosse	<input type="checkbox"/>	<input type="checkbox"/>
Rifle	<input type="checkbox"/>	<input type="checkbox"/>	Rodeo	<input type="checkbox"/>	<input type="checkbox"/>

Rowing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Sailing	<input type="checkbox"/>	<input type="checkbox"/>
Skiing	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Soccer	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Softball	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Squash	<input type="checkbox"/>	<input type="checkbox"/>
Swimming	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Swimming and Diving (combined)	<input type="checkbox"/>	<input type="checkbox"/>
Synchronized Swimming	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Table Tennis	<input type="checkbox"/>	<input type="checkbox"/>
Team Handball	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Tennis	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Track and Field (Indoor)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Track and Field (Outdoor)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Track and Field and Cross Country (combined)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Volleyball	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Water Polo	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Weight Lifting	<input type="checkbox"/>	<input type="checkbox"/>
Wrestling	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Other Sports (Specify sports in the caveat box.)*	<input type="checkbox"/>	<input checked="" type="checkbox"/>

**Caveat:**

The caveat on this screen is for internal use and does not appear on the EADA Dissemination Website (public site). If you want information to appear on the public site, enter it on the Athletic Participation screen.

women's triathlon

\* If you indicated in the caveat box that your other sports are Dancing and/or Cheerleading, please specify in the caveat box that these are competitive varsity teams (i.e., not pep squads).

If you save the data on this screen, then return to the screen to make changes, note the following:

- 1) If you select an additional team remember to include associated data for that sport on subsequent screens;
- 2) If you delete a sport but have already entered associated data on other screens, all associated data for that sport will be deleted from subsequent screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

## Athletics Participation - Men's and Women's Teams

Enter the number of participants as of the day of the first scheduled contest.

	Varsity Teams	Men's Teams	Women's Teams
Baseball	48		
Basketball	17	13	
Cross Country	14	18	
Football	115		

Golf	9	9
Soccer	25	25
Softball		26
Tennis	10	7
Track and Field (Indoor)	26	48
Track and Field (Outdoor)	26	48
Volleyball		15
Other Sports		10
<b>Total Participants Men's and Women's Teams</b>	290	219
<b>Unduplicated Count of Participants</b> (This is a head count. If an individual participates on more than one team, count that individual only once on this line.)	249	153

**CAVEAT**  
 (For each men's or women's team that includes opposite sex participants, specify the number of male and the number of female students on that team in this caveat box. This does not apply for coed teams. Additionally, provide any other clarifying information here.)



Football	<input type="text" value="1"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Golf	<input type="text" value="1"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Soccer	<input type="text" value="1"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Tennis	<input type="text" value="1"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Track and Field (Indoor)	<input type="text"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Track and Field (Outdoor)	<input type="text"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
<b>Coaching Position Totals</b>	<input type="text" value="6"/>	<input type="text" value="3"/>	<input type="text" value="9"/>	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="9"/>

CAVEAT

## Head Coaches - Women's Teams

For each women's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

**Male Head Coaches**

**Female Head Coaches**

Varsity Teams	Assigned to Team on a Full-Time Basis		Assigned to Team on a Part-Time Basis		Part-Time Institution Employee or Volunteer	Total Head Coaches
	Full-Time Basis	Part-Time Basis	Full-Time Basis	Part-Time Basis		
Basketball			1			1
Cross Country		1				1
Golf			1			1
Soccer	1					1
Softball	1					1
Tennis	1					1
Track and Field (Indoor)		1				1
Track and Field (Outdoor)		1				1
Volleyball						



<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>Coaching Position Totals</b>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Other Sports

Coaching  
Position Totals

CAVEAT

## Head Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays head coaches as compensation for coaching. Do not include benefits on this screen.  
Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total.  
For help calculating the FTE total click on the Instructions link on this screen.

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Head Coaching Position (for coaching duties only)	<input type="text"/>	<input type="text"/>
Number of Head Coaching Positions Used to Calculate the Average	<input type="text"/>	<input type="text"/>
Number of Volunteer Head Coaching Positions (Do not include these coaches in your salary or FTE calculations.)	<input type="text"/>	<input type="text"/>



	3	1	3	1							4
Cross Country											0
Football	10		10								10
Golf											0
Soccer	1	1	1	1							2
Tennis		1		1							1
Track and Field, Indoor		3	2	1							3
Track and Field (Outdoor)		3	2	1							3
Coaching Position Totals	16	9	20	5		0	0	0	0		25
CAVEAT											

### Assistant Coaches - Women's Teams

For each women's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

**Male Assistant Coaches**

**Female Assistant Coaches**

Varsity Teams	Assigned to Team on a Full-Time Basis		Assigned to Team on a Part-Time Basis		Full-Time Institution Employee or Volunteer		Part-Time Institution Employee or Volunteer		Total Assistant Coaches
	Full-Time Basis	Part-Time Basis	Full-Time Basis	Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee	Full-Time Institution Employee	Part-Time Institution Employee	
Basketball					3				3
Cross Country				1				1	1
Golf				1				1	1
Soccer	1			1				1	2
Softball		1			1				2
Tennis				1				1	1
Track and Field (Indoor)		3		1				1	4

Track and Field (Outdoor)	<input type="text" value=""/>	<input type="text" value="3"/>	<input type="text" value="2"/>	<input type="text" value="1"/>	<input type="text" value=""/>	<input type="text" value="1"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="4"/>
Volleyball	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="2"/>
Other Sports	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="0"/>
Coaching Position Totals	<input type="text" value="2"/>	<input type="text" value="8"/>	<input type="text" value="6"/>	<input type="text" value="4"/>	<input type="text" value="4"/>	<input type="text" value="6"/>	<input type="text" value="4"/>	<input type="text" value="6"/>	<input type="text" value="20"/>

CAVEAT

## Assistant Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays assistant coaches as compensation for coaching. Do not include benefits on this screen.  
Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total. For help calculating the FTE total click on the Instructions link on this screen.

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Assistant Coaching Position (for coaching duties only)	<input type="text" value="46,543"/>	<input type="text" value="21,621"/>
Number of Assistant Coaching Positions Used to Calculate the Average	<input type="text" value="25"/>	<input type="text" value="20"/>

Number of Volunteer Assistant Coaching Positions  
(Do not include these coaches in your salary or FTE calculations.)

Average Annual Institutional Salary per Full-time equivalent (FTE)

Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average

CAVEAT

## Athletically Related Student Aid - Men's and Women's Teams

Athletically related student aid is any scholarship, grant, or other form of financial assistance, offered by an institution, the terms of which require the recipient to participate in a program of intercollegiate athletics at the institution. Other student aid, of which a student-athlete simply happens to be the recipient, is not athletically related student aid. If you do not have any aid to report, enter a 0.

	Men's Teams	Women's Teams	Total
Amount of Aid	<input type="text" value="3,527,249"/>	<input type="text" value="1,755,581"/>	<input type="text" value="5,282,830"/>
Ratio (percent)	<input type="text" value="67"/>	<input type="text" value="33"/>	<input type="text" value="100%"/>

CAVEAT

These numbers were heavily impacted by the # of student-athletes, particularly international athletes, who chose not to attend ETSU this year.

## Recruiting Expenses - Men's and Women's Teams

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting. If you do not have any recruiting expenses to report, enter a 0.

	Men's Teams	Women's Teams	Total
Total	17,720	19,392	37,112

### CAVEAT

The pandemic prevented any recruiting until June. The following sports did no recruiting this year: Football, Men's Golf, Men's Tennis, Softball, Women's Golf, and Women's Tennis. The rest of the teams did a small fraction of the typical recruiting done in a year.

## Operating (Game-Day) Expenses - Men's and Women's Teams by Team

Operating expenses are all expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. For a sport with a men's team and a women's team that have a combined budget, click here for special instructions.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

**Men's Teams**

**Women's Teams**

<b>Varsity Teams</b>	<b>Participants</b>	<b>Operating Expenses per Participant</b>	<b>By Team</b>	<b>Participants</b>	<b>Operating Expenses per Participant</b>	<b>By Team</b>	<b>Total Operating Expenses</b>
Basketball	17	19,355	329,037	13	12,246	159,198	488,235
Football	115	8,309	955,566				955,566
Baseball	48	4,519	216,926				216,926
Cross Country	14	925	12,943	18	924	16,640	29,583
Golf	9	19,898	179,081	9	6,315	56,834	235,915
Soccer	25	2,993	74,832	25	2,591	64,787	139,619
Softball				26	2,692	69,979	69,979
Tennis	10	6,729	67,292	7	8,093	56,652	123,944
Track and Field (Indoor)	26	924	24,036	48	924	44,374	68,410
Track and Field							



(Outdoor)	26	924	24,036	48	924	44,374	68,410
Volleyball				15	5,737	86,061	86,061
Other Sports				10	1,915	19,153	19,153
<b>Total Operating Expenses Men's and Women's Teams</b>	290		1,883,749	219		618,052	2,501,801

**CAVEAT**

The pandemic tremendously impacted these figures. For example, Women's Basketball cancelled several away games due to COVID, which reduced its travel expenses.

**Note: This screen is for game-day expenses only.**

## Total Expenses - Men's and Women's Teams

Enter all expenses attributable to intercollegiate athletic activities. This includes appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	1,878,361	1,178,864	3,057,225

Football	3,870,090	3,870,090
Baseball	729,197	729,197
Cross Country	55,254	78,678
Golf	372,414	316,949
Soccer	389,785	416,520
Softball		495,274
Tennis	340,902	311,710
Track and Field (Indoor)	110,246	195,618
Track and Field (Outdoor)	110,246	195,618
Volleyball		463,852
Other Sports		92,368
Total Expenses of all Sports, Except Football and Basketball, Combined	2,108,044	2,566,587
Total Expenses Men's and Women's Teams		4,674,631

7,856,495

3,745,451

11,601,946

Not Allocated by Gender/Sport (Expenses not attributable to a particular sport or sports)

4,241,026

**Grand Total Expenses**

15,842,972

**CAVEAT**

As mentioned with other categories, COVID has caused very atypical expenses

**Total Revenues - Men's and Women's Teams**

Your total revenues must cover your total expenses. Enter all revenues attributable to intercollegiate athletic activities. This includes revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sport camps, state or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

**Varsity Teams**

**Men's Teams**

**Women's Teams**

**Total**

Basketball

1,878,361

1,178,864

3,057,224

Football

3,870,090

3,870,090

Baseball	729,197	729,197
Cross Country	55,254	78,678
Golf	372,414	316,949
Soccer	389,785	416,520
Softball		495,274
Tennis	340,902	311,710
Track and Field (Indoor)	110,246	195,618
Track and Field (Outdoor)	110,246	195,618
Volleyball		463,852
Other Sports		92,368
Total Revenues of all Sports, Except Football and Basketball, Combined	2,108,044	2,566,587
Total Revenues Men's and Women's Teams	7,856,495	3,745,451
Not Allocated by Gender/Sport (Revenues not attributable to a particular sport or sports)		4,241,026

**Grand Total for all Teams** (includes by team and not allocated by gender/sport)

15,842,972

CAVEAT

None of our spectator sports were greatly limited in ticket sales, which produced an atypical year for revenues

## Summary - Men's and Women's Teams

Your Grand Total Revenues must be equal to or greater than your Grand Total Expenses or you will not be able to lock your survey.

	Men's Teams	Women's Teams	Total
1 <u>Total of Head Coaches' Salaries</u>	1,142,730	717,820	1,860,550
2 <u>Total of Assistant Coaches' Salaries</u>	1,163,575	432,420	1,595,995
3 <u>Total Salaries (Lines 1+2)</u>	2,306,305	1,150,240	3,456,545
4 <u>Athletically Related Student Aid</u>	3,527,249	1,755,581	5,282,830
5 <u>Recruiting Expenses</u>	17,720	19,392	37,112
6 <u>Operating (Game-Day) Expenses</u>	1,883,749	618,052	2,501,801

7	<u>Summary of Subset Expenses (Lines 3+4+5+6).</u>	7,735,023	3,543,265	11,278,288
8	<u>Total Expenses for Teams</u>	7,856,495	3,745,451	11,601,946
9	<u>Total Expenses for Teams Minus Subset Expenses (Line 8 - Line 7).</u>	121,472	202,186	323,658
10	<u>Not Allocated Expenses</u>			4,241,026
11	<u>Grand Total Expenses (Lines 8+10).</u>			15,842,972
12	<u>Total Revenues for Teams</u>	7,856,495	3,745,451	11,601,946
13	<u>Not Allocated Revenues</u>			4,241,026
14	<u>Grand Total Revenues (Lines 12+13).</u>			15,842,972
15	<u>Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8).</u>	0	0	0
16	<u>Grand Total Revenues Minus Grand Total Expenses (Line 14- Line 11).</u>			0

To return to a data entry screen, click on the link in the Navigation Menu.  
 To proceed to the Supplemental Information screen, click on the link in the Navigation Menu or click on the "Next" button on this screen.

## Supplemental Information (optional)

This screen may be used to help the reader better understand the data you have provided, or to help a prospective student-athlete make an informed choice of an athletics program. This information will be viewable on the EADA public website. Please do not include the names of individuals or write messages to the help desk. To explain specific data entered on a previous screen, please use the caveat box on that screen.

Covid negatively impacted all aspects of our athletics department. We had fewer employees, fewer scholarships, less equipment, fewer games, almost no recruiting, and minimal ticket sales. Consequently, the amounts reported in this EADA are atypical in the extreme.