

2020 EADA Survey

Institution: East Tennessee State University (220075)

User ID: E2200751

Screening Questions

Please answer these questions carefully as your responses will determine which subsequent data entry screens are appropriate for your institution.

1. How will you report Operating (Game-day) Expenses?

- By Team Per Participant

2. Select the type of varsity sports teams at your institution.

- Men's Teams
- Women's Teams
- Coed Teams

3. Do any of your teams have assistant coaches?

- Yes
- Men's Teams
- Women's Teams
- Coed Teams
- No

If you save the data on this screen, then return to the screen to make changes, note the following:

- 1) If you select an additional type of team remember to include associated data for that type of team on subsequent screens;
- 2) If you delete a type of team but have already entered associated data on other screens, all associated data for that type of team will be deleted from subsequent screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

Sports Selection - Men's and Women's Teams

Select the varsity sports teams at your institution.

Sport	Men's	Women's	Sport	Men's	Women's
Archery	<input type="checkbox"/>	<input type="checkbox"/>	Badminton	<input type="checkbox"/>	<input type="checkbox"/>
Baseball	<input checked="" type="checkbox"/>		Basketball	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Beach Volleyball	<input type="checkbox"/>	<input type="checkbox"/>	Bowling	<input type="checkbox"/>	<input type="checkbox"/>
Cross Country	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Diving	<input type="checkbox"/>	<input type="checkbox"/>
Equestrian	<input type="checkbox"/>	<input type="checkbox"/>	Fencing	<input type="checkbox"/>	<input type="checkbox"/>
Field Hockey		<input type="checkbox"/>	Football	<input checked="" type="checkbox"/>	
Golf	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Gymnastics	<input type="checkbox"/>	<input type="checkbox"/>
Ice Hockey	<input type="checkbox"/>	<input type="checkbox"/>	Lacrosse	<input type="checkbox"/>	<input type="checkbox"/>
Rifle	<input type="checkbox"/>	<input type="checkbox"/>	Rodeo	<input type="checkbox"/>	<input type="checkbox"/>
Rowing	<input type="checkbox"/>	<input type="checkbox"/>	Sailing	<input type="checkbox"/>	<input type="checkbox"/>
Skiing	<input type="checkbox"/>	<input type="checkbox"/>	Soccer	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Softball		<input checked="" type="checkbox"/>	Squash	<input type="checkbox"/>	<input type="checkbox"/>
Swimming	<input type="checkbox"/>	<input type="checkbox"/>	Swimming and Diving (combined)	<input type="checkbox"/>	<input type="checkbox"/>
Synchronized Swimming		<input type="checkbox"/>	Table Tennis	<input type="checkbox"/>	<input type="checkbox"/>
Team Handball	<input type="checkbox"/>	<input type="checkbox"/>	Tennis	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Track and Field (Indoor)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Track and Field (Outdoor)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Track and Field and Cross Country (combined)	<input type="checkbox"/>	<input type="checkbox"/>	Volleyball	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Water Polo	<input type="checkbox"/>	<input type="checkbox"/>	Weight Lifting	<input type="checkbox"/>	<input type="checkbox"/>

Wrestling

Other Sports

(Specify sports in the caveat box.)***Caveat:**

The caveat on this screen is for internal use and does not appear on the EADA Dissemination Website (public site). If you want information to appear on the public site, enter it on the Athletic Participation screen.

Triathlon

* If you indicated in the caveat box that your other sports are Dancing and/or Cheerleading, please specify in the caveat box that these are competitive varsity teams (i.e., not pep squads).

If you save the data on this screen, then return to the screen to make changes, note the following:

- 1) If you select an additional team remember to include associated data for that sport on subsequent screens;
- 2) If you delete a sport but have already entered associated data on other screens, all associated data for that sport will be deleted from subsequent screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

Athletics Participation - Men's and Women's Teams

Enter the number of participants as of the day of the first scheduled contest.

Varsity Teams	Men's Teams	Women's Teams
Baseball	34	
Basketball	15	15
Cross Country	13	16
Football	118	
Golf	7	6
Soccer	28	31
Softball		25
Tennis	9	7
Track and Field (Indoor)	24	42
Track and Field (Outdoor)	23	42
Volleyball		14
Other Sports		11
Total Participants Men's and Women's Teams	271	209

Unduplicated Count of Participants

(This is a head count. If an individual participates on more than one team, count that individual only once on this line.)

233

153

CAVEAT

(For each men's or women's team that includes opposite sex participants, specify the number of male and the number of female students on that team in this caveat box. This does not apply for coed teams. Additionally, provide any other clarifying information here.)

If you save the data on this screen, then return to the screen to make changes, please note you must re-save every screen because the survey system has to recalculate the totals.

Head Coaches - Men's Teams

For each men's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

Male Head Coaches

Female Head Coaches

Varsity Teams	Male Head Coaches			Female Head Coaches			Total Head Coaches	
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee or Volunteer	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee or Volunteer	Total Head Coaches
Baseball	1		1					1
Basketball	1		1					1
Cross Country		1	1					1
Football	1		1					1
Golf	1		1					1
Soccer	1		1					1
Tennis	1		1					1
Track and Field (Indoor)		1	1					1
Track and Field (Outdoor)		1	1					1

**Coaching
Position
Totals**

6	3	9	0	0	0	0	0	9
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CAVEAT

Head Coaches - Women's Teams

For each women's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

Male Head Coaches

Female Head Coaches

Varsity Teams	Male Head Coaches			Female Head Coaches			Total Head Coaches
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Part-Time Institution Employee or Volunteer	
Basketball	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text" value="1"/>
Cross Country	<input type="text"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Golf	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text" value="1"/>
Soccer	<input type="text" value="1"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Softball	<input type="text" value="1"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Tennis	<input type="text"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Track and Field (Indoor)	<input type="text"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Track and Field (Outdoor)	<input type="text"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>
Volleyball	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="1"/>	<input type="text" value="1"/>	<input type="text" value="1"/>

Other Sports

					1		1	1
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**Coaching
Position
Totals**

2	4	5	1	3	1	3	1	10
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CAVEAT

Head Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays head coaches as compensation for coaching. Do not include benefits on this screen. Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total. For help calculating the FTE total click on the Instructions link on this screen.

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Head Coaching Position (for coaching duties only)	157,644	60,459
Number of Head Coaching Positions Used to Calculate the Average	9	10
Number of Volunteer Head Coaching Positions (Do not include these coaches in your salary or FTE calculations.)	0	0
Average Annual Institutional Salary per Full-time equivalent (FTE)	218,276	88,910
Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average	6.50	6.80

CAVEAT

Salaries for men's teams skew higher than normal because one head coach received extra compensation when he cashed accrued leave upon taking another head job.

Assistant Coaches - Men's Teams

For each men's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

Male Assistant Coaches

Female Assistant Coaches

Varsity Teams	Male Assistant Coaches				Female Assistant Coaches				Total Assistant Coaches
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	
Baseball	2		2						2
Basketball	3	1	3	1					4
Cross Country									0
Football	10	1	10	1					11
Golf									0
Soccer	1	1	1	1					2
Tennis		1		1					1
Track and Field, Indoor		3	2	1					3
Track and Field (Outdoor)		3	2	1					3
Coaching Position Totals	16	10	20	6	0	0	0	0	26

CAVEAT

Assistant Coaches - Women's Teams

For each women's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

Male Assistant Coaches

Female Assistant Coaches

Varsity Teams	Male Assistant Coaches				Female Assistant Coaches				Total Assistant Coaches
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	
Basketball					3	2	3	2	5
Cross Country						1		1	1
Golf						1		1	1
Soccer					1	1	1	1	2
Softball		1		1	1		1		2
Tennis						1		1	1
Track and Field (Indoor)		3	2	1		1		1	4
Track and Field (Outdoor)		3	2	1		1		1	4
Volleyball	1	1	1	1					2
Other Sports									0

Coaching
Position
Totals

1	8	5	4	5	8	5	8	22
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CAVEAT

Assistant Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays assistant coaches as compensation for coaching. Do not include benefits on this screen.

Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total.

For help calculating the FTE total click on the Instructions link on this screen.

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Assistant Coaching Position (for coaching duties only)	42,108	18,507
Number of Assistant Coaching Positions Used to Calculate the Average	26	22
Number of Volunteer Assistant Coaching Positions (Do not include these coaches in your salary or FTE calculations.)	0	0
Average Annual Institutional Salary per Full-time equivalent (FTE)	62,347	47,565
Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average	17.56	8.56

CAVEAT

Averages skewed down due to multiple positions that were vacation for significant portions of the year due to staff turnover

Athletically Related Student Aid - Men's and Women's Teams

Athletically related student aid is any scholarship, grant, or other form of financial assistance, offered by an institution, the terms of which require the recipient to participate in a program of intercollegiate athletics at the institution. Other student aid, of which a student-athlete simply happens to be the recipient, is not athletically related student aid. If you do not have any aid to report, enter a 0.

	Men's Teams	Women's Teams	Total
Amount of Aid	3,371,991	1,876,766	5,248,757
Ratio (percent)	64	36	100%

CAVEAT

These figures were significantly impacted by the pandemic. Refunds were issued for athletes who lived on-campus and/or were on campus meal plans when the campus closed in the spring.

Recruiting Expenses - Men's and Women's Teams

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting. If you do not have any recruiting expenses to report, enter a 0.

	Men's Teams	Women's Teams	Total
Total	150,296	66,794	217,090

CAVEAT

These figures were significantly impacted when on- and off-campus recruited stopped in the spring.

Operating (Game-Day) Expenses - Men's and Women's Teams by Team

Operating expenses are all expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials.

For a sport with a men's team and a women's team that have a combined budget, click here for special instructions. Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Varsity Teams	Men's Teams			Women's Teams			Total Operating Expenses
	Participants	Operating Expenses per Participant	By Team	Participants	Operating Expenses per Participant	By Team	
Basketball	15	19,232	288,478	15	12,921	193,812	482,290
Football	118	3,528	416,336				416,336
Baseball	34	2,386	81,111				81,111
Cross Country	13	530	6,888	16	415	6,641	13,529
Golf	7	4,626	32,384	6	7,084	42,502	74,886
Soccer	28	3,417	95,680	31	2,394	74,226	169,906
Softball				25	2,994	74,849	74,849
Tennis	9	6,334	57,004	7	6,502	45,517	102,521
Track and Field (Indoor)	24	522	12,524	42	415	17,432	29,956
Track and Field (Outdoor)	23	517	11,898	42	415	17,432	29,330

Volleyball	14	4,992	69,884	69,884	
Other Sports	11	3,392	37,312	37,312	
Total Operating Expenses Men's and Women's Teams	271	1,002,303	209	579,607	1,581,910

CAVEAT

Costs for Spring sports were dramatically impacted when seasons were stopped due to the pandemic .

Note: This screen is for game-day expenses only.

Total Expenses - Men's and Women's Teams

Enter all expenses attributable to intercollegiate athletic activities. This includes appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	2,160,240	1,303,885	3,464,125
Football	3,791,270		3,791,270
Baseball	656,217		656,217
Cross Country	60,429	70,612	131,041
Golf	301,921	329,172	631,093
Soccer	527,993	572,778	1,100,771
Softball		473,952	473,952
Tennis	324,543	289,471	614,014
Track and Field (Indoor)	109,872	185,357	295,229
Track and Field (Outdoor)	104,378	185,357	289,735
Volleyball		470,996	470,996
Other Sports		79,298	79,298
Total Expenses of all Sports, Except Football and Basketball, Combined	2,085,353	2,656,993	4,742,346

Total Expenses Men's and Women's Teams

8,036,863

3,960,878

11,997,741

Not Allocated by Gender/Sport (Expenses not attributable to a particular sport or sports)

4,312,235

Grand Total Expenses

16,309,976

CAVEAT

As mentioned previously, the pandemic substantially affected expenses for scholarships and operating expenses. Staff turnover substantially impacted compensation expense. All of those impacts, obviously, are reflected in total expenses.

Total Revenues - Men's and Women's Teams

Your total revenues must cover your total expenses.

Enter all revenues attributable to intercollegiate athletic activities. This includes revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sport camps, state or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	2,160,240	1,303,885	3,464,125
Football	3,791,270		3,791,270
Baseball	656,217		656,217
Cross Country	60,429	70,612	131,041
Golf	301,921	329,172	631,093
Soccer	527,993	572,778	1,100,771
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Track and Field (Outdoor)	104,378	185,357	289,735
Volleyball		470,996	470,996
Other Sports		79,298	79,298

Total Revenues of all Sports, Except Football and Basketball, Combined

2,085,353

2,656,993

4,742,346

Total Revenues Men's and Women's Teams

8,036,863

3,960,878

11,997,741

Not Allocated by Gender/Sport (Revenues not attributable to a particular sport or sports)

4,312,235

Grand Total for all Teams (includes by team and not allocated by gender/sport)

16,309,976

CAVEAT

General Fund and Student Fees allocated to teams based upon their overall expenses.

Summary - Men's and Women's Teams

Your Grand Total Revenues must be equal to or greater than your Grand Total Expenses or you will not be able to lock your survey.

	Men's Teams	Women's Teams	Total
1 <u>Total of Head Coaches' Salaries</u>	1,418,796	604,590	2,023,386
2 <u>Total of Assistant Coaches' Salaries</u>	1,094,808	407,154	1,501,962
3 <u>Total Salaries (Lines 1+2)</u>	2,513,604	1,011,744	3,525,348
4 <u>Athletically Related Student Aid</u>	3,371,991	1,876,766	5,248,757
5 <u>Recruiting Expenses</u>	150,296	66,794	217,090
6 <u>Operating (Game-Day) Expenses</u>	1,002,303	579,607	1,581,910
7 <u>Summary of Subset Expenses (Lines 3+4+5+6)</u>	7,038,194	3,534,911	10,573,105
8 <u>Total Expenses for Teams</u>	8,036,863	3,960,878	11,997,741
9 <u>Total Expenses for Teams Minus Subset Expenses (Line 8 – Line 7)</u>	998,669	425,967	1,424,636
10 <u>Not Allocated Expenses</u>			4,312,235
11 <u>Grand Total Expenses (Lines 8+10)</u>			16,309,976
12 <u>Total Revenues for Teams</u>	8,036,863	3,960,878	11,997,741
13 <u>Not Allocated Revenues</u>			4,312,235
14 <u>Grand Total Revenues (Lines 12+13)</u>			16,309,976

15	<u>Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8).</u>	0	0	0
16	<u>Grand Total Revenues Minus Grand Total Expenses (Line 14- Line 11).</u>			0

To return to a data entry screen, click on the link in the Navigation Menu.
To proceed to the Supplemental Information screen, click on the link in the Navigation Menu or click on the "Next" button on this screen.

Supplemental Information (optional)

This screen may be used to help the reader better understand the data you have provided, or to help a prospective student-athlete make an informed choice of an athletics program.

This information will be viewable on the EADA public website. Please do not include the names of individuals or write messages to the help desk.

To explain specific data entered on a previous screen, please use the caveat box on that screen.